SOUTH CAROLINA DEPARTMENT OF CONSUMER AFFAIRS



Subcommittee Budget Presentation

FISCAL YEAR 2021-2022

SC DEPARTMENT OF CONSUMER AFFAIRS: KEY OFFICIALS

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SC Department of Consumer Affairs: Agency Overview

The South Carolina Department of Consumer Affairs ("DCA"/ "Department") is the state's consumer protection agency. Established in 1974, DCA has over *forty-five years* of experience in protecting South Carolina consumers while recognizing those businesses that act honestly and fairly. DCA is charged with administering, interpreting and enforcing over 120 laws, including the S.C. Consumer Protection Code. Our mission is to protect consumers from inequities in the marketplace through advocacy, mediation, enforcement and education.

DCA is governed by the **Commission on Consumer Affairs**. The Commission is comprised of nine members, with four being appointed by the General Assembly, four by the Governor and the Secretary of State. This policymaking body has the responsibility of appointing the agency's **Administrator**, who is responsible for ensuring successful and efficient performance of the agency's functions and purposes described in the Consumer Protection Code, including advising the Legislature and Governor on consumer issues and state of credit in this State, administering and interpreting the Code and generally overseeing the day to day operations of the agency.

SCDCA is organized into six divisions: Administration, Consumer Services, Public Information and Education, Identity Theft Unit, Advocacy and the Legal Division.

All of DCA's functions are supported by the agency's **Administration Division**. All support and planning services critical to the operation of the agency are housed in Administration, including procurement, human resources, accounting and information technology. The Administrator position, appointed by the Commission on Consumer Affairs, is located in this Division. She is charged with advising the Legislature and Governor on consumer issues; administering, interpreting and enforcing Title 37, among other statutes; and managing the day to day operations of the agency.

The **Consumer Services Division** processes and mediates written consumer complaints, seeking to find equitable solutions for the consumer and the business, including refunds, adjustments, and credits to consumer accounts. Staff takes consumer complaints against businesses regulated by DCA, refers complaints that fall within another agency's jurisdiction, and mediates those complaints against businesses, or involving issues, that are unregulated. The Division provides South Carolina taxpayers with a readily available, experienced, and cost-effective mediation service.

The **Public Information and Education Division** serves as the main education portal for consumers, business and the media. The Division informs consumers and businesses on their rights and responsibilities in the marketplace through traditional and alternative media distribution, including social media, presentations, media coverage and publications. Education is a central part of DCA's mission. Cultivating a marketplace comprised of well-informed consumers and

businesses prevents deceptive and unfair business practices and allows legitimate business activity to flourish, resulting in the promotion of competition and a healthier economy.

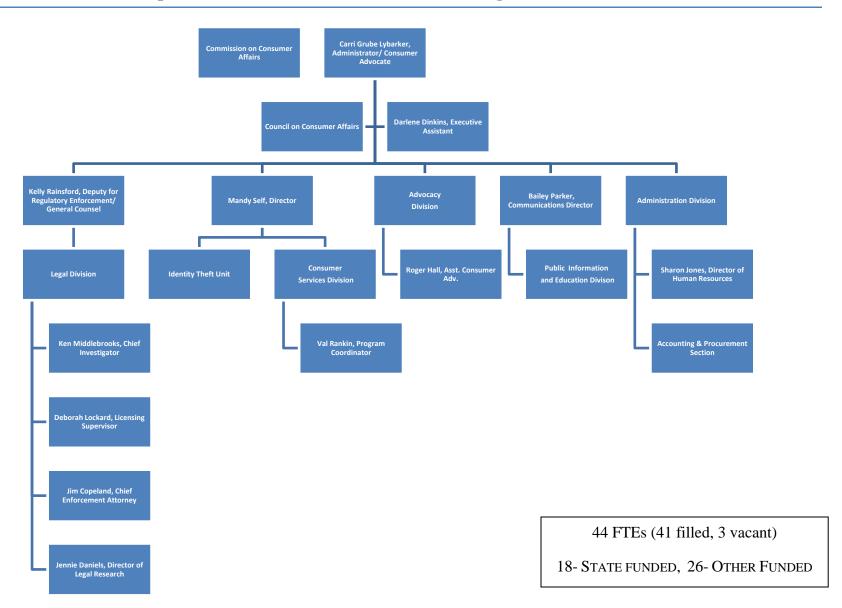
The Department's newest division, the **Identity Theft Unit (the "Unit")** provides education and outreach to South Carolina consumers across the state to increase public awareness and knowledge about what identity theft is, the steps consumers can take to protect themselves, and what consumers should do in the event of identity theft. For consumers who are identity theft victims, the Unit provides ongoing guidance throughout the process of mitigating and resolving their particular identity theft situation(s). The Unit also handles administration and enforcement of state identity theft-related consumer protection laws, including receipt of security breach notices to ensure reporting and notification requirements are met.

The **Advocacy Division** provides legal representation for the consumer interest in matters involving property and casualty insurance, worker's compensation insurance and utilities. The division was originally established to represent consumers at large before state and federal regulatory agencies that set rates, including for milk and utilities. Changes to the law from 1980 forward expanded the Division's responsibilities to include the analysis of workers' compensation, homeowners, auto and other insurance filings. The Consumer Advocate has participated in several insurance, worker's compensation and ratemaking proceedings in its history, garnering more than \$2.9 billion in savings for businesses and consumers alike. The responsibility to intervene in utility rate filings; however, was removed from the agency in 2004. The role was restored to SCDCA July 12, 2018.

As the state agency designated to represent the interests of consumers, the Division aims to ensure that increases are justified, working to avoid excessive, inadequate or unwarranted rate increases. The Division also oversees agency data collection and reporting functions and reviews rules and regulations proposed by state and federal agencies pertaining to ratemaking, providing comments as deemed appropriate.

The **Legal Division** performs the agency's licensing, administration and enforcement duties related to the majority of the 120 laws statutes under the agency's jurisdiction. The Division addresses complaints, conducts investigations, and brings enforcement actions in various courts for violations of the laws subject to action by the Administrator. The Legal Division also processes regulatory applications and filings for fifteen industries, including mortgage brokers, pawnbrokers, physical fitness centers, motor clubs, credit counseling organizations, prepaid legal services, athlete agents, the sale of preneed funeral contracts, registered consumer credit grantor, maximum rate filing and motor vehicle disclosure programs. The division also handles administration and enforcement of state identity theft-related laws, including receipt of security breach notices to ensure reporting and notification requirements are met.

SC Department of Consumer Affairs: Organizational Chart



SC Department of Consumer Affairs: Performance Update FY20

Overall, the agency's outcome of credits, refunds and adjustments for FY20 through efforts in complaint mediation, enforcement and intervention in rate filings exceeded \$2.961 million. This amount fluctuates from year to year due to the unpredictability in forecasting results of enforcement actions and complaint resolutions due to the varied complexity of matters brought before the department. Last year, results from resolving complaints falling within DCA's jurisdiction constituted the majority of the measurement. In FY20, our newly restored ability to intervene in utility rate filings created the largest portion (\$1.7 million). A decrease in consumer refunds stemming from enforcement efforts were impacted due to COVID and the department's corresponding stay. Prior thereto, however, the agency did engage in its first two joint complaints in Federal Court with the Consumer Financial Protection Bureau against certain companies and individuals who targeted veteran pensions in a nationwide illegal loan scheme. Overall, FY20 enforcement actions exceeded those of FY19 despite the COVID interruption.

COVID did not impact DCA's regulated industries as the agency received approximately 27,000 filings and applications submitted by non-depository financial institutions and other regulated industries in FY20, a 1.6% increase over the year prior. While COVID impacted staff's ability to process applications at the rate of the prior year, falling 6% below the target, high user adoption of our online licensing system (CALAS) exceeded expectations for the third year in a row. For the programs with online filing capabilities, 87% were made through CALAS, a 2% increase from FY19 and a 9% increase over FY18. The percentage of applicants submitting payments online also exceeded our 70% goal, with 74% using the system to its fullest. High adoption of the online payment capabilities decreases user error, increases compliance with State deposit laws and overall contributes to the repeated stellar Audit Reports the department receives from the State Auditors Office. The department anticipates processing measurements to be met or maintained once our online licensing system is fully implemented. Due to initial set-up delays, the need for unanticipated program changes and COVID; however, we did not meet our FY20 system completion goal and 73% of DCA's programs were launched on CALAS at fiscal year's end. The extended timeframe for completion is now set for March 1, 2021.

Technology also assisted DCA in reaching or exceeding goals and performance measures related to voluntary complaint mediation activities even when telecommuting was implemented for all staff. Consumers submitted 74% of the 3,400 complaints filed with the agency via our Online Complaint System. The Consumer Services Division team was able to shave one day off the complaint processing timeframe, bringing it to 31 days. The voluntary mediation process

resulted in consumer credits, refunds and adjustments of \$454,000, a 45% return on investment for the division.

On the agency outreach front, DCA continued to create compelling, timely and relevant content to promote the activities of the agency and educate business and consumers on their respective rights and responsibilities in the consumer credit marketplace. The agency more than doubled the number of presentations given statewide in FY20 (183). The department has engaged in an outreach plan leveraging knowledge of various divisions to increase public awareness and knowledge of areas under DCA's jurisdiction. New policies and procedures and accountability and individual performance goals coupled with customer service surveys launching in FY21 will assist in this effort. FY20 also brought an increase in the percentage of press releases picked-up by the media (93%), a two percent increase over FY19, and six percent increase over FY18. The department issued six more press releases in FY20 over FY19, mainly due to the agency's involvement in utility rate intervention.

The department actively participated in many matters before the Public Service Commission (PSC) from 1978 until the responsibility to intervene in utility rate filings was removed by 2004 Act No. 175. Act 258 of 2018 effective July 12, 2018 restored this role to the department. After engaging in numerous trainings, meeting with interested parties, vetting experts and securing an additional FTE for FY20, the Advocacy Division was ready to represent the consumer interest before the PSC again. During FY20, we intervened in three dockets: Blue Granite Water Company rate application, Palmetto Utilities, Inc. rate application and the Privacy Rulemaking. The Blue Granite hearing concluded during FY20 and resulted in the PSC adopting DCA's return on equity recommendation, ultimately saving consumers approximately \$1.7 million annually.

During FY20, DCA continued its implementation of Project Vector, an internal review of data collected by the agency. The recent focus of the Project has been on how the agency data is being entered and stored. The review resulted in IT, Call Tracking Log and Security Breach databases being created. The agency also identified four forms to be transformed via the SC.Gov platform "App Engine." Once implemented, agency customers will more easily be able to submit the designated forms and staff data entry will be reduced. Current databases were also reviewed for improvements, resulting in several changes and implementation of Complaint System updates. These projects will continue into FY21, with a focus on automation of processes specifically related to monthly and annual reports/ data points.

As stated above and in previous years, several projects initiated are organized in phases, with completion not anticipated in a single fiscal year. During this process, DCA will continue to evaluate goals, strategies and measurements to ensure an accurate picture of agency productivity.

SC DEPARTMENT OF CONSUMER AFFAIRS: FINANCIAL UPDATE

Budget v Actual	STATE FUND	STATE FUND		STATE FUND (2021)		OTHER FUND	OTHER FUND	O	THER FUND (2021)
Column1	APPR (2021)	ACTUAL (2020)		ACTUAL FYTD		APPR (2021)2	ACTUAL (2020)		ACTUAL FYTD2
					Г				
I. ADMIN			Г		Т				
ADMIN	\$ 125,243.00	\$123,819.00	\$	67,840.00					
CLASS	\$ 74,139.00	\$-	\$	-	\$	231,825.00	\$244,822.00	\$	135,277.00
OTHR PERS					\$	5,000.00	\$5,357.00	\$	500.00
OTHR OPER	\$ 108,496.00	\$148,083.00	\$	99,009.00	Г				
TOTAL ADMIN	\$ 307,878.00	\$271,902.00	\$	166,849.00	\$	236,825.00	\$250,179.00	\$	135,777.00
II. LEGAL									
CLASS	\$ 156,340.00	\$194,710.00	\$	127,277.00	\$	890,844.00	\$812,201.00	\$	439,885.00
OTHR PERS	\$ -	\$24,465.00	\$	24,955.00	\$	15,000.00	\$14,753.00	\$	6,750.00
OTHR OPER	\$ 109,000.00	\$127,651.00	\$	85,329.00	\$	205,739.00	\$204,651.00	\$	121,429.00
TOTAL LEGAL	\$ 265,340.00	\$346,826.00	\$	237,561.00	\$	1,111,583.00	\$1,031,605.00	\$	568,064.00
III. CONS SVCS									
CLASS	\$ 48,852.00	\$46,851.00	\$	25,378.00	\$	200,592.00	\$199,400.00	\$	114,440.00
OTHR PERS	\$ -	\$600.00	\$	1,000.00	\$	33,000.00	\$29,269.00	\$	17,132.00
OTHR OPER	\$ 30,520.00	\$50,789.00	\$	29,550.00					
TOTAL CONS SVCS	\$ 79,372.00	\$98,240.00	\$	55,928.00	\$	233,592.00	\$228,669.00	\$	131,572.00
					L				
IV. CONS ADV									
CLASS	\$ 230,064.00	\$160,355.00	\$	*					
OTHR PERS	\$ -	\$19,584.00	\$	20,009.00	\$	-		\$	-
OTHR OPER	\$ 60,000.00	\$157,125.00	\$		\$			\$	-
TOTAL CONS ADV	\$ 290,064.00	\$337,064.00	\$	222,376.00	\$	-		\$	-
			L		L				
V. PUBL INFO					L				
CLASS	\$ 127,938.00	\$121,597.00	\$		L			\$	-
OTHR PERS	\$ -	\$1,800.00	\$		\$	*	\$-	\$	-
OTHR OPER	\$ 20,000.00	\$41,393.00	\$		\$	13,536.00	\$8,982.00	\$	8,605.00
TOTAL PUBL INFO	\$ 147,938.00	\$164,790.00	\$	91,805.00	\$	16,536.00	\$8,982.00	\$	8,605.00
					L				
VI. ID THEFT									
CLASS	\$ 183,310.00	\$80,903.00	\$	/	-			\$	-
OTHR PERS	\$ -	\$600.00	\$		-			\$	-
OTHR OPER	\$ 53,250.00	\$50,623.00	\$		\$			\$	-
TOTAL ID THEFT	\$ 236,560.00	\$132,126.00	\$	55,465.00	\$	-		\$	-
VII. FRINGE									
ER CONTRIB	\$ 361,996.00	\$328,346.00	\$		-		\$534,589.00	\$	312,939.00
TOTAL FRINGE	\$ 361,996.00	\$328,346.00	\$	165,170.00	\$	461,130.00	\$534,589.00	\$	312,939.00
		A					******		
AGENCY TOTALS	\$ 1,689,148.00	\$1,679,294.00	\$	995,154.00	\$	2,059,666.00	\$2,054,024.00	\$	1,156,957.00

<u>FY20 carry forward</u>: \$184, 544

			FY 21-22 Pi	rioritized Budget	t Request Summ	ary								
				artment of Cons	<u>.</u>									
BUDGET REQUESTS					FUNDING						FTEs			
Priority	Request Type (recurring, non-recurring, capital)	Request Title	Brief Description	General - Recurring	General - Nonrecurring	Other	Federal	Total	State	Other	Federal	Total		
1	Recurring	Advocacy Paralegal and Expert Witness Funding	H4375 (2018) reinstated DCA's role in utility interventions. As we began implementation of the new responsibilities, it became apparent additional resources are needed, including a paralegal and expert funding.	256,000	0	0	0	256000	1.00	0.00	0.00	1.00		
2	Recurring	Personal Services	Salary increases to provide more adequate compensation for certain other fund-funded employees.	0	0	45,800	0	45800	0.00	0.00	0.00	0.00		
3	Recurring	of Living, Retirement, Health and	Increases other funds to account for FY20 COLA, State Health Plan and Retirement cost increases and FY21 retirement cost increases for other fund-funded employees.	0	0	100,430	0	100430	0.00	0.00	0.00	0.00		
4	Recurring	Operating Expenses- Electricity	DCA moved during FY 19 into a privately-owned office building. The rent does not include electricity costs. The additional authorization is requested to cover the increase in cost of electricity.	0	0	13,000	0	13000	0.00	0.00	0.00	0.00		
				A 075.000		4 450 000	•	A 445.000	1.00			1.00		
	Т	OTAL BUDGET REC	QUESTS	\$ 256,000	Ş -	\$ 159,230	\$ -	\$ 415,230	1.00	0.00	0.00	1.00		

R280

'Section:

80



Fiscal Year FY 2021-2022 Agency Budget Plan

9/25/2020

Compbell

FORM A - BUDGET PLAN SUMMARY

REQUESTS	X	Requesting General Fund Appro	-	•	
	X	Requesting Federal/Other Autho	rization.		
(FORM BI)	1,345	Not requesting any changes.		· · · · · · · · · · · · · · · · · · ·	
ON-RECURRING	For	FY 2021-2022, my agency is (ma	rk "X"):		
REQUESTS		Requesting Non-Recurring Appr			
modoman		Requesting Non-Recurring Feder	ral/Other Authorization.		
(FORM B2)	Х	Not requesting any changes.		•	~ '~
CAPITAL	For	FY 2021-2022, my agency is (ma	rk "X"):		
REQUESTS		Requesting funding for Capital P		AND CONTRACTOR OF THE PROPERTY	
REQUESTS .	X	Not requesting any changes.	•		
(FORM C)					· · · · · · · · · · · · · · · · · · ·
	F	FY 2021-2022, my agency is (ma	ul (Y)).		
PROVISOS	X	Requesting a new proviso and/or		o marisae	
n i ligatika abbatila Barat Debeta	1	Only requesting technical provis	•		
(FORM D)		Not requesting any proviso chan	* '	,,-	
		A Liver Annual Community of the Communit		· · · · · · · · · · · · · · · · · · ·	
ease identity your ager	cy's [preferred contacts for this ye	ear's oudget process.		•
		<u>Name</u>	<u>Phone</u>	<u>Emall</u>	
PRIMARY	Carr	i Grube Lybarker	(803) 734-4297	CLybarker@scconsumer.gov	
CONTACT:		-			
SECONDARY	Cele	este Brown	(803) 734-4264	CBrown@scconsumer.gov	60 40.0000000000000000000000000000000000
] Con	WAS TRIVIAN	(000) 15101404	Control of the Contro	
CONTACT:			i	1	

Divo

This form must be signed by the agency head - not a delegate.

TYPE/PRINT

NAME:

Agency Name:	Department Of Consumer Affairs
Agency Code:	R280
Section:	80

BUDGET REQUESTS			FUNDING					FTES				
Priority	Request Type	Request Title	State	Federal	Earmarked	Restricted	Total	State	Federal	Earmarked	Restricted	Total
1	B1 - Recurring	Advocacy Paralegal and Expert Witness Funding	256,000	0	0	0	256,000	1.00	0.00	0.00	0.00	1.00
2	B1 - Recurring	Personal Services	0	0	45,800	0	45,800	0.00	0.00	0.00	0.00	0.00
3	B1 - Recurring	Other Funds Cost of Living, Retirement, Health and Dental Increases	0	0	100,430	0	100,430	0.00	0.00	0.00	0.00	0.00
4	B1 - Recurring	Operating Expenses- Electricity	0	0	13,000	0	13,000	0.00	0.00	0.00	0.00	0.00
TOTALS	•		256,000	0	159,230	0	415,230	1.00	0.00	0.00	0.00	1.00

Agency Name:	Department Of Consumer Affairs				
Agency Code:	R280	Section:	80		

FORM B1 – RECURRING OPERATING REQUEST

AGENCY	1
PRIORITY	

Provide the Agency Priority Ranking from the Executive Summary.

TITLE

Advocacy Paralegal and Expert Witness Funding

Provide a brief, descriptive title for this request.

AMOUNT General: \$256,000 Federal: \$0 Other: \$0 Total: \$256,000

What is the net change in requested appropriations for FY 2021-2022? This amount should correspond to the total for all funding sources on the Executive Summary.

NEW POSITIONS

1.00

Please provide the total number of new positions needed for this request.

	Mar	k "X" for all that apply:
		Change in cost of providing current services to existing program audience
	X	Change in case load/enrollment under existing program guidelines
FACTORS		Non-mandated change in eligibility/enrollment for existing program
ASSOCIATED		Non-mandated program change in service levels or areas
		Proposed establishment of a new program or initiative
WITH THE REQUEST		Loss of federal or other external financial support for existing program
		Exhaustion of fund balances previously used to support program
		IT Technology/Security related
		Consulted DTO during development
		Related to a Non-Recurring request – If so, Priority #

	Mar	k "X" for primary applicable Statewide Enterprise Strategic Objective:
STATEWIDE		Education, Training, and Human Development
ENTERPRISE		Healthy and Safe Families
STRATEGIC		Maintaining Safety, Integrity, and Security
OBJECTIVES	X	Public Infrastructure and Economic Development
OBCETTVES		Government and Citizens

ACCOUNTABILITY OF FUNDS

This increase in funds will allow the Agency to fulfill the goal of effectively administering and enforcing laws assigned to the Department to protect consumers as well as performance measures 1.3.1-1.3.3 related to DCA's advocacy in ratemaking and price-fixing matters. See H4375 (2017-2018 Legislative Session).

Effectiveness would be evident at year-end through evaluation of Advocacy Division activities and outcomes, including number of rate reviews and success of interventions.

What specific strategy, as outlined in the most recent Strategic Planning and Performance Measurement template of agency's accountability report, does this funding request support? How would this request advance that strategy? How would the use of these funds be evaluated?

RECIPIENTS OF

SCDCA's Advocacy Division; expert witnesses and other professional expertise.

FUNDS

What individuals or entities would receive these funds (contractors, vendors, grantees, individual beneficiaries, etc.)? How would these funds be allocated—using an existing formula, through a competitive process, based upon predetermined eligibility criteria?

Prior to January 1, 2005, the Department had authority to intervene in matters filed with the Public Service Commission. At one point, the Advocacy Division housed 8 FTEs and had other operating funds upwards of \$240,000. When the ability to intervene in utility rate filings was transferred, the Advocacy Division continued to fulfill the remaining job functions set forth in the Consumer Protection Code, including intervening in insurance rate filing matters and representing consumer interests in state and federal rulemaking processes. Currently, the Division houses 3 FTE positions and has other operating funds of \$60,000.

JUSTIFICATION OF REQUEST

H4375 (2018) reinstated DCA's role in utility interventions. As we began implementation of the new responsibilities, it became apparent additional resources are needed. DCA proposes hiring a Paralegal with a salary of \$40,000, fringe of \$16,000 and additional operating expenses of \$200,000 for payment to expert witnesses and other professional expertise to assist staff in the representation of the consumer interest.

Please thoroughly explain the request to include the justification for funds, potential offsets, matching funds, and method of calculation. Please include any explanation of impact if funds are not received. If new positions have been requested, explain why existing vacancies are not sufficient.

Agency Name:	Department Of Consumer Affairs				
Agency Code:	R280	Section:	80		

FORM B1 – RECURRING OPERATING REQUEST

AGENCY	
PRIORITY	

Provide the Agency Priority Ranking from the Executive Summary.

TITLE

Personal Services

Provide a brief, descriptive title for this request.

AMOUNT

Federal: \$0 Other: \$45,800

Total: \$45,800

General: \$0

What is the net change in requested appropriations for FY 2021-2022? This amount should correspond to the total for all funding sources on the Executive Summary.

NEW POSITIONS

0.00

Please provide the total number of new positions needed for this request.

	Marl	Mark "X" for all that apply:	
	X	Change in cost of providing current services to existing program audience	
		Change in case load/enrollment under existing program guidelines	
FACTORS		Non-mandated change in eligibility/enrollment for existing program	
ASSOCIATED		Non-mandated program change in service levels or areas	
WITH THE		Proposed establishment of a new program or initiative	
		Loss of federal or other external financial support for existing program	
REQUEST		Exhaustion of fund balances previously used to support program	
		IT Technology/Security related	
		Consulted DTO during development	
		Related to a Non-Recurring request – If so, Priority #	

CT A TEXAMOR	Mark "X" for primary applicable Statewide Enterprise Strategic Objective:		
STATEWIDE		Education, Training, and Human Development	
ENTERPRISE		Healthy and Safe Families	
STRATEGIC		Maintaining Safety, Integrity, and Security	
OBJECTIVES		Public Infrastructure and Economic Development	
OBJECTIVES	X	Government and Citizens	

ACCOUNTABILITY OF FUNDS

This increase in funds will allow the Agency to fulfill all goals, strategies, and objectives as set forth in its fiscal year 2020 Accountability Report.

What specific strategy, as outlined in the most recent Strategic Planning and Performance Measurement template of agency's accountability report, does this funding request support? How would this request advance that strategy? How would the use of these funds be evaluated?

RECIPIENTS OF

Department of Consumer Affairs employees whose compensation is supported by other funds and eligible.

FUNDS

What individuals or entities would receive these funds (contractors, vendors, grantees, individual beneficiaries, etc.)? How would these funds be allocated – using an existing formula, through a competitive process, based upon predetermined eligibility criteria?

In FY 20, 15% of DCA staff left for higher paying jobs with other agencies or in the private sector. This is on top of the 12% turnover experienced in FY19 and 15.5% turnover rate experienced in FY18. Providing adequate compensation is an area DCA has struggled with for many years and what we believe is a leading cause in our declining staff retention rate. Strides were made in FY15 and FY17 to catch up to at least the salary parameters deployed by sister agencies; however, some positions are still inadequately funded. Being able to adequately compensate staff for performance of job duties is essential in DCA being able to accomplish its goals and mission.

JUSTIFICATION OF REQUEST

Please thoroughly explain the request to include the justification for funds, potential offsets, matching funds, and method of calculation. Please include any explanation of impact if funds are not received. If new positions have been requested, explain why existing vacancies are not sufficient.

Agency Name:	Department Of Consumer Affairs		
Agency Code:	R280	Section:	80

FORM B1 – RECURRING OPERATING REQUEST

AGENCY	2
PRIORITY	

Provide the Agency Priority Ranking from the Executive Summary.

TITLE

Other Funds Cost of Living, Retirement, Health and Dental Increases

Provide a brief, descriptive title for this request.

AMOUNT General: \$0 Federal: \$0 Other: \$100,430 Total: \$100,430

What is the net change in requested appropriations for FY 2021-2022? This amount should correspond to the total for all funding sources on the Executive Summary.

NEW POSITIONS

0.00

Please provide the total number of new positions needed for this request.

	Mar	Mark "X" for all that apply:	
	X Change in cost of providing current services to existing program audience		
		Change in case load/enrollment under existing program guidelines	
FACTORS		Non-mandated change in eligibility/enrollment for existing program	
ASSOCIATED		Non-mandated program change in service levels or areas	
WITH THE		Proposed establishment of a new program or initiative	
		Loss of federal or other external financial support for existing program	
REQUEST		Exhaustion of fund balances previously used to support program	
		IT Technology/Security related	
		Consulted DTO during development	
		Related to a Non-Recurring request – If so, Priority #	

OT A TEXALDIC	Mar	Mark "X" for primary applicable Statewide Enterprise Strategic Objective:	
STATEWIDE		Education, Training, and Human Development	
ENTERPRISE		Healthy and Safe Families	
STRATEGIC		Maintaining Safety, Integrity, and Security	
OBJECTIVES		Public Infrastructure and Economic Development	
OBOLCIIVLS	X	Government and Citizens	

ACCOUNTABILITY OF FUNDS

All. This increase in funds will allow the Agency to fulfill all goals, strategies, and objectives as set forth in its fiscal year 2020 Accountability Report.

What specific strategy, as outlined in the most recent Strategic Planning and Performance Measurement template of agency's accountability report, does this funding request support? How would this request advance that strategy? How would the use of these funds be evaluated?

RECIPIENTS OF

Department of Consumer Affairs employees whose compensation is supported by other funds as well as those other fund-funded employees eligible for health insurance and/or participating in the SCRS or PORS retirement plans.

FUNDS

What individuals or entities would receive these funds (contractors, vendors, grantees, individual beneficiaries, etc.)? How would these funds be allocated – using an existing formula, through a competitive process, based upon predetermined eligibility criteria?

The Department of Consumer Affairs has 26 FTEs supported by other funds. The FY20 State Budget included a 2% cost of living increase (\$41,031) as well as an increase in the employer insurance costs associated with the State's Health Plan (\$14,226) and an increase in the associated costs for the State Retirement System and PORS (\$15,086). The Department's request to authorize an additional \$85,580 includes the annualized amounts for FY20 as well as the increases in retirement costs slated for FY21 (\$15,237).

JUSTIFICATION OF REQUEST

Please thoroughly explain the request to include the justification for funds, potential offsets, matching funds, and method of calculation. Please include any explanation of impact if funds are not received. If new positions have been requested, explain why existing vacancies are not sufficient.

Agency Name:	Department Of Consumer Affairs		
Agency Code:	R280	Section:	80

FORM B1 – RECURRING OPERATING REQUEST

AGENCY	
PRIORITY	

Provide the Agency Priority Ranking from the Executive Summary.

TITLE

Operating Expenses-Electricity

Provide a brief, descriptive title for this request.

AMOUNT

General: \$0
Federal: \$0
Other: \$13,000
Total: \$13,000

What is the net change in requested appropriations for FY 2021-2022? This amount should correspond to the total for all funding sources on the Executive Summary.

NEW POSITIONS

0.00

Please provide the total number of new positions needed for this request.

	Mar	Mark "X" for all that apply:	
	X Change in cost of providing current services to existing program audience		
		Change in case load/enrollment under existing program guidelines	
FACTORS		Non-mandated change in eligibility/enrollment for existing program	
ASSOCIATED		Non-mandated program change in service levels or areas	
WITH THE		Proposed establishment of a new program or initiative	
		Loss of federal or other external financial support for existing program	
REQUEST		Exhaustion of fund balances previously used to support program	
		IT Technology/Security related	
		Consulted DTO during development	
		Related to a Non-Recurring request – If so, Priority #	

OTE A TELEVATION	Mar	Mark "X" for primary applicable Statewide Enterprise Strategic Objective:		
STATEWIDE		Education, Training, and Human Development		
ENTERPRISE		Healthy and Safe Families		
STRATEGIC		Maintaining Safety, Integrity, and Security		
OBJECTIVES		Public Infrastructure and Economic Development		
OBSECTIVES	X	Government and Citizens		

ACCOUNTABILITY OF FUNDS

This increase in funds will allow the Agency to fulfill all goals, strategies, and objectives as set forth in its fiscal year 2020 Accountability Report.

What specific strategy, as outlined in the most recent Strategic Planning and Performance Measurement template of agency's accountability report, does this funding request support? How would this request advance that strategy? How would the use of these funds be evaluated?

Department of Consumer Affairs for payment of utilities.

RECIPIENTS OF

FUNDS

What individuals or entities would receive these funds (contractors, vendors, grantees, individual beneficiaries, etc.)? How would these funds be allocated – using an existing formula, through a competitive process, based upon predetermined eligibility criteria?

The Department of Consumer Affairs moved during FY 19 into a privately-owned office building. The rent does not include electricity costs. The additional authorization is requested to cover the increase in cost of electricity, which is anticipated to surpass costs previously incurred by approximately \$13,000.

JUSTIFICATION OF REQUEST

Please thoroughly explain the request to include the justification for funds, potential offsets, matching funds, and method of calculation. Please include any explanation of impact if funds are not received. If new positions have been requested, explain why existing vacancies are not sufficient.

Agency Name:	Department Of Consumer Affairs		
Agency Code:	R280	Section:	80

FORM D – PROVISO REVISION REQUEST

NUMBER	80.1
	Cite the proviso according to the renumbered list (or mark "NEW").
TITLE	Consumer Protection Code Violations Revenue
	Provide the title from the renumbered list or suggest a short title for any new request.
BUDGET	II. Legal, IV. Advocacy
PROGRAM	
	Identify the associated budget program(s) by name and budget section.
RELATED	N/A
BUDGET	
REQUEST	
	Is this request associated with a budget request you have submitted for FY 2021-2022? If so, cite it here.

Choose from: Add, Delete, Amend, or Codify.

OTHER AGENCIES
AFFECTED

REQUESTED

ACTION

N/A

Codify

Which other agencies would be affected by the recommended action? How?

Authorizes DCA to retain all funds paid in the resolution of cases involving statutes enforced by the department and to use the retained funds to offset costs.

This Proviso has been in effect for over 20 years. It received a minor clarification amendment in the FY18 Appropriations Act and has remained largely unchanged. Retention and carry forward of these funds is critical to DCA being able to carry out its duties under its respective statutes. Currently other funds constitute approximately 58% of the agency's budget.

SUMMARY & EXPLANATION

Summarize the existing proviso. If requesting a new proviso, describe the current state of affairs without it. Explain the need for your requested action. For deletion requests due to recent codification, please identify SC Code section where language now appears.

Provide "other funds" to the Department in an approximate amount of \$300,000. This is the average amount received during the past three fiscal years. The number varies from year to year dependent on the amount and gravity of enforcement actions resulting in fines and penalties.

FISCAL IMPACT

Provide estimates of any fiscal impacts associated with this proviso, whether for state, federal, or other funds. Explain the method of calculation.

No changes.

Funds, paid to the department in resolution of cases involving violations of the South Carolina Consumer Protection Code and other statutes enforced by the department be retained and expended within the agency's budget to help offset the costs of investigating, prosecuting, and the administrative costs associated with these violations, may be carried forward and expended for the same purposes in the current fiscal year.

PROPOSED PROVISO TEXT

Paste existing text above, then bold and underline insertions and strikethrough deletions. For new proviso requests, enter requested text above.

Agency Name:	Department Of Consumer Affairs		
Agency Code:	R280	Section:	80

FORM D – PROVISO REVISION REQUEST

NUMBER

80.2

Cite the proviso according to the renumbered list (or mark "NEW").

TITLE

Expert Witness/ Assistance Carry Forward

Provide the title from the renumbered list or suggest a short title for any new request.

BUDGET PROGRAM IV. Advocacy

Identify the associated budget program(s) by name and budget section.

RELATED BUDGET REQUEST Yes. Advocacy Paralegal and Expert Witness Funding.

Is this request associated with a budget request you have submitted for FY 2021-2022? If so, cite it here.

REQUESTED ACTION

Amend

Choose from: Add, Delete, Amend, or Codify.

OTHER AGENCIES
AFFECTED

N/A

Which other agencies would be affected by the recommended action? How?

Authorizes DCA to carry forward unexpended funds appropriated for the expert witness/assistance program. This Proviso has been in effect for over 20 years and has not been amended since that time.

The Proviso currently permits carry forward when an expert witness is hired for a matter that spans two or more fiscal years. The amendment would permit DCA to retain funding to offset costs for the Advocacy program, even when such funds were not encumbered during the prior fiscal year. Case costs, especially in the utility arena, can vary greatly from year to year. The ability to carry forward remaining funds will permit DCA to better be able to carry out its duties under the Advocacy Division statutes.

SUMMARY & EXPLANATION

FISCAL IMPACT	Carry forward funds retained by DCA would vary from year to year dependent on the amount and complexity of ratemaking proceedings.
	Provide estimates of any fiscal impacts associated with this proviso, whether for state, federal, or other funds. Explain the method of calculation.
PROPOSED PROVISO TEXT	Unexpended encumbered appropriated funds for the Consumer Advocacy expert witness/assistance program (under Section 37-6-603) may be carried forward into the next fiscal year and expended for the same purposes to meet contractual obligations existing at June thirtieth and not paid by July thirty first.

Summarize the existing proviso. If requesting a new proviso, describe the current state of affairs without it. Explain the need for your requested action. For deletion requests due to recent codification, please identify SC Code section where

language now appears.

Paste existing text above, then bold and underline insertions and strikethrough deletions. For new proviso requests, enter requested text above.

Agency Name:	Department Of Consumer Affairs		
Agency Code:	R280	Section:	80

FORM D – PROVISO REVISION REQUEST

NUMBER	80.3
	Cite the proviso according to the renumbered list (or mark "NEW").
TITLE	Registered Credit Grantor Notification and Maximum Rate Filing Fees Retention
	Provide the title from the renumbered list or suggest a short title for any new request.
BUDGET	I. Administration, II. Legal, III. Services
PROGRAM	
	Identify the associated budget program(s) by name and budget section.
RELATED	N/A
BUDGET	
REQUEST	

Is this request associated with a budget request you have submitted for FY 2021-2022? If so, cite it here.

REQUESTED ACTION

Codify

Choose from: Add, Delete, Amend, or Codify.

OTHER AGENCIES
AFFECTED

N/A

Which other agencies would be affected by the recommended action? How?

Authorizes DCA to retain funds collected under Chapters 2, 3 and 6 of Title 37 to cover operational costs and to carry forward such funds.

This Proviso was first adopted in 2009-2010 Appropriations Act as a revision to a similar Proviso that had been in effect since 2004-2005.

The Proviso was updated in 2018-2019 Appropriations Act as portions were previously codified and the Department proposed referencing Chapters instead of sections to permit retention of all filing fees collected therein and avoid the need to amend the proviso as amendments or codification occurs.

Retention and carry forward of these funds is critical to DCA being able to carry out its duties under its respective statutes. Currently other funds constitute approximately 58% of the agency's budget.

SUMMARY & EXPLANATION

Summarize the existing proviso. If requesting a new proviso, describe the current state of affairs without it. Explain the need for your requested action. For deletion requests due to recent codification, please identify SC Code section where language now appears.

Provide "other funds" to the Department in an approximate amount of \$577,000. This amount is based on the average fees collected over the past three fiscal years for the credit grantor notification program and the motor vehicle closing fee program.

FISCAL IMPACT

Provide estimates of any fiscal impacts associated with this proviso, whether for state, federal, or other funds. Explain the method of calculation.

No changes.

The Department of Consumer Affairs may retain all filing fees collected under Chapters 2, 3 and 6, Title 37 of the 1976 Code. These fees shall be used to offset the cost of administering and enforcing Title 37 and may be applied to the cost of operations. Unexpended balances may be carried forward for the prior fiscal year into the current fiscal year and be utilized for the same purposes.

PROPOSED PROVISO TEXT

Paste existing text above, then bold and underline insertions and strikethrough deletions. For new proviso requests, enter requested text above.

Agency Name:	Department Of Consumer Affairs		
Agency Code:	R280	Section:	80

FORM D – PROVISO REVISION REQUEST

NUMBER	80.4
	Cite the proviso according to the renumbered list (or mark "NEW").
TITLE	Retention of Fees
	Provide the title from the renumbered list or suggest a short title for any new request.
BUDGET	II. Legal
PROGRAM	
	Identify the associated budget program(s) by name and budget section.
RELATED	N/A
BUDGET	
REQUEST	
	Is this request associated with a budget request you have submitted for FY 2021-2022? If so, cite it here.

Choose from: Add, Delete, Amend, or Codify.

OTHER AGENCIES AFFECTED

REQUESTED

ACTION

N/A

Codify

Which other agencies would be affected by the recommended action? How?

Authorizes DCA to retain funds collected under Chapter 61, Title 39 (Motor Club Services); Chapter 39, Title 40 (Pawnbrokers) and Chapter 79, Title 44 (Physical Fitness Services) for program implementation.

This Proviso was first adopted in 2010-2011 Appropriations Act and was amended annually solely to update the fiscal year, until the date was removed in FY15. Retention of these funds is critical to DCA being able to carry out its duties under the delineated statutes. Currently other funds constitute approximately 58% of the agency's budget.

SUMMARY & EXPLANATION

Summarize the existing proviso. If requesting a new proviso, describe the current state of affairs without it. Explain the need for your requested action. For deletion requests due to recent codification, please identify SC Code section where language now appears.

Provide "other funds" to the Department in the approximate amount of \$140,000. This amount is based on the average monies received from the Pawnbroker, Physical Fitness and Motor Club programs during the last three fiscal years.

FISCAL IMPACT

Provide "other funds" to the Department in the approximate amount of \$140,000. This amount is based on the average monies received from the Pawnbroker, Physical Fitness and Motor Club programs during the last three fiscal years.

Provide estimates of any fiscal impacts associated with this proviso, whether for state, federal, or other funds. Explain the method of calculation.

For the current fiscal year, the department

No changes.

For the current fiscal year, the department may retain all fees collected pursuant to Sections 39-61-80, 39-61-120, 40-39-120, and 44-79-80 of the 1976 Code. The funds retained shall be utilized to implement the requirements of the programs mandated by those sections of the code.

PROPOSED PROVISO TEXT

Paste existing text above, then bold and underline insertions and strikethrough deletions. For new proviso requests, enter requested text above.

Agency Name:	Department Of Consumer Affairs			
Agency Code:	R280	Section:	80	

FORM E – AGENCY COST SAVINGS AND GENERAL FUND REDUCTION **CONTINGENCY PLAN**

TITLE

Agency Cost Savings and General Fund Reduction Contingency Plan

AMOUNT

\$50,674

What is the General Fund 3% reduction amount? This amount should correspond to the reduction spreadsheet prepared by EBO.

ASSOCIATED FTE REDUCTIONS

N/A. The Department was an agency hard hit by the Great Recession. After the implementation of a reduction in force in FY10 and subsequent budget cuts in FY11 and FY12, DCA went from 68 filled FTE positions in FY09 to a low of 27 filled FTEs in 2011. The department currently has 44 FTE positions.

How many FTEs would be reduced in association with this General Fund reduction?

All programs- employee trainings

Public Information and Education Division, Identity Theft Unit- educational materials printing; outreach campaigns

PROGRAM / ACTIVITY IMPACT

What programs or activities are supported by the General Funds identified?

DCA receives the majority of its funding through other funds (58%). Seventy-nine percent of the agency's total budget is used for salaries and fringe. Of the general fund appropriations received, 73% are allocated for personnel expenses and the remaining 27% for operating costs. We currently have 44 FTE positions as compared to our pre-RIF (FY10) allocation of 68 FTEs, DCA is not in a position to delete any FTE positions, thus if a 3% reduction of general fund appropriations is implemented DCA would reduce operating expenses agency-wide.

The decrease would result in DCA limiting training opportunities and travel for attorneys, investigators and other agency staff. The impact would be a potential lack of knowledge/ keeping abreast of changes in Federal laws applicable to the regulatory statutes the agency administers and enforces, including Truth in Lending and mortgage related laws. Further, the majority of DCA's attorneys in the Legal Division have been with the agency for three years or less, thus training is of ever greater importance.

The decrease would also affect agency outreach efforts, DCA has the responsibility of counseling consumers and businesses on their rights and responsibilities under consumer protection laws. Agency consumer and business information campaigns often include printed materials, media buys and statewide presentations. Reducing these items would result in a reduction of compliance and knowledge of consumer protection laws, negatively impacting the consumer credit marketplace.

SUMMARY

Please provide a detailed summary of service delivery impact caused by a reduction in General Fund Appropriations and provide the method of calculation for anticipated reductions. Agencies should prioritize reduction in expenditures that have the least significant impact on service delivery.

	N/A
ACENOV COCT	
AGENCY COST SAVINGS PLANS	
SAVINGSTLANS	

What measures does the agency plan to implement to reduce its costs and operating expenses by more than \$50,000? Provide a summary of the measures taken and the estimated amount of savings. How does the agency plan to repurpose the savings?

Agency Name:	Department Of Consumer Affairs			
Agency Code:	R280 Section: 80			

FORM F – REDUCING COST AND BURDEN TO BUSINESSES AND CITIZENS

TITLE

Agency Efficiencies

Provide a brief, descriptive title for this request.

EXPECTED SAVINGS TO BUSINESSES AND CITIZENS

DCA will be able to process applications faster to enable businesses to quickly enter the marketplace, DCA can process complaints faster and have complaint and licensing systems open for customers 24/7. Businesses will spend less time submitting regulatory applications and responses to complaints, easier ability for all customers to ascertain applicable laws. DCA processes and business responsibilities are clear. Users can more easily navigate DCA's new website, developed at no cost.

What is the expected savings to South Carolina's businesses and citizens that is generated by this proposal? The savings could be related to time or money.

FACTORS
ASSOCIATED
WITH THE
REQUEST

Mark "X" for all that apply:

Repeal or revision of regulations.

Reduction of agency fees or fines to businesses or citizens.

Greater efficiency in agency services or reduction in compliance burden.

cater efficiency in agency services of reducti

Other

METHOD OF CALCULATION

Use of agency accountability reports, comparison with prior technologies implemented and associated results. Data analytics from underlying programs.

Describe the method of calculation for determining the expected cost or time savings to businesses or citizens.

REDUCTION OF FEES OR FINES

N/A. DCA does not the ability to adjust licensing fees on its own authority, a power given other agencies in the regulation of non-depository financial institutions.

Which fees or fines does the agency intend to reduce? What was the fine or fee revenue for the previous fiscal year? What was the associated program expenditure for the previous fiscal year? What is the enabling authority for the issuance of the fee or fine?

REDUCTION OF REGULATION

None at this time. Review is continuing.

Which regulations does the agency intend to amend or delete? What is the enabling authority for the regulation?

DCA began a five-year regulation review in FY13 to ensure appropriate guidance to regulated entities, that regulations do not conflict with corresponding statutes and are not obsolete. The review ended in FY18 and resulted in the deletion of eight regulations, amendments to eighteen and one new regulation created. A new review began in FY19. One new proposed regulation pertaining to the sale or lease of renewable generation facilities was published in FY20 and reissued based on comments in FY21.

The Department has also employed new technologies to increase efficiencies for all customers and lessen business burden over the past few years:

- DCA launched a new, modernized website in December 2018. The clean, streamlined design offers improved navigation to the many tools available for our customers. The launch was in partnership with SC.GOV and provided at no cost to DCA. Staff continues to review website analytics to promote continuous improvement of the site.
- In February 2017, the agency received approval for next phase of changes for the online complaint system powered by SC.GOV. Some revisions have already been made. Additional updates will decrease DCA staff burden and increase ease of use for front-end users. The updates are provided at no cost to DCA. Full deployment is anticipated by Q2 FY21.

SUMMARY

- 73% of the regulatory programs administered by DCA are now live on the agency's online licensing database. The remainder are set to launch throughout FY21.

The use of technology has enabled staff to provide more expedient and efficient services. In FY20, 74% of complaints were filed online and the Consumer Services Division processed complaints in 31 days, on average, as compared to the 45-55 day timeframe existing pre-complaint system deployment. The Consumer Services Division obtained

credits, refunds and adjustments for consumers exceeding the Division's budget by more than \$100,000. The Legal Division's Licensing System deployment has returned similar results in decreasing processing times. In FY20, for the programs available online, 87% of businesses chose to use the online system. Staff was able to process 89% within thirty days of receipt of a complete application without the need for additional personnel. We anticipate this number to increase as the remaining licensing programs go live in FY21.

Provide an explanation of the proposal and its positive results on businesses or citizens. How will the request affect agency operations?

Law Enforcement and Criminal Justice Subcommittee Proviso Request Summary

	Proviso Request Summary					
	Renumbered			FY of Proviso		
FY 20-21	FY 21-22			Introduction/# of	Recommended	
Proviso #	Proviso #	Proviso Title	Short Summary	years in budget	Action	Proviso Language
80.1		Consumer Protection Code Violations Revenue	Authorizes DCA to retain all funds paid in the settlement of cases involving statutes	Over 20 years. It received a minor clarification amendment in the FY18 Appr. Act.		Funds, paid to the department in resolution of cases involving violations of the South Carolina Consumer Protection Code and other statutes enforced by the department be retained and expended within the agency's budget to help offset the costs of investigating, prosecuting, and the administrative costs associated with these violations, may be carried forward and expended for the same purposes in the current fiscal year.
80.2		Expert Witness/ Assistance Carry Forward	Authorizes DCA to carry forward unexpended funds appropriated for the expert witness/assistance program.	Over 20 years.		Unexpended appropriated funds for the Consumer Advocacy expert witness/assistance program (under Section 37-6-603) may be carried forward into the next fiscal year and expended for the same purposes.
80.3		Registered Credit Grantor Notification and Maximum Rate Filing Fees Retention	Authorizes DCA to retain funds collected under Chapters 2, 3 and 6 of Title 37 to	First adopted in FY10 Approp. Act as a revision to a similar Proviso that had been in effect since FY05.Codified portions were removed in 2019.		The Department of Consumer Affairs may retain all filing fees collected under Chapters 2, 3 and 6, Title 37 of the 1976 Code. These fees shall be used to offset the cost of administering and enforcing Title 37 and may be applied to the cost of operations. Unexpended balances may be carried forward for the prior fiscal year into the current fiscal year and be utilized for the same purposes.
			Authorizes DCA to retain funds collected under Chapter 61, Title 39 (Motor Club Services); Chapter 39, Title 40 (Pawnbrokers) and Chapter 79, Title 44 (Physical Fitness Services) for program			For the current fiscal year, the department may retain all fees collected pursuant to Sections 39-61-80, 39-61-120, 40-39-120, and 44-79-80of the 1976 Code. The funds retained shall be utilized to implement the requirements of the programs mandated by those
80.4		Retention of Fees	implementation.	FY2011.	CODIFY	sections of the code.
	-					
	+					

SC DEPARTMENT OF CONSUMER AFFAIRS: AGENCY HIGHLIGHTS, CHALLENGES & OVERVIEW

DCA HIGHLIGHTS: FY 21

This fiscal year(July-November) DCA has already:

Continued implementation of **restored utility intervention role**: intervening in the Palmetto Utilities matter, filing to prevent additional rate increases under bond by Blue Granite, filed initial brief in Blue Granite appeal to Supreme Court, intervened in Dominion rate case, provided comments to the PSC on protecting consumer data and COVID-19 deferral accounts; Submitted Final Regulation on Consumer Protections in the Sale and Marketing of Renewable Generation Facilities to General Assembly.

Recovered approximately \$400,000 in consumer credits, refunds, and adjustments as a result of complaint mediation and enforcement. Nearly 75% of complaints are being filed via DCA's Online Complaint System.

Participated in several actions jointly with state, federal and local law enforcement partners in the areas of income schemes and debt collection. The income scheme sweep highlighted DCA's educational materials on the topic. DCA contributed two joint enforcement actions to the debt collection sweep stemming from allegations that SC attorneys and businesses targeted veteran pension funds when brokering high-interest credit contracts in violation of federal and South Carolina law.

DCA also participated in a natiowide settlement of an investigation into Nationstar Mortgage, LLC, one of the country's largest mortgage servicers. The result is an array of cosnumer relief, including \$850,000 for 1,082 South Carolina consumers. The company will also implement enhanced servicing standards and be subject to additional regulatory oversight going forward.

Gave **50 presentations** to over a **1200 consumers** and **industry members** on topics such as identity theft, COVID-19 scams, credit reports, homeowners associations and state consumer protection laws. DCA switched to a webinar-based presentation method in wake of COVID and holds a Wednesday Webinar each week in addition to performing requested presentations and other seasonal webinars for consumers and businesses.

Processed nearly **10,000 regulatory filings** for industries such as pawnbrokers, mortgage brokers, preneed funeral contracts and credit counseling, 95% within 30 days of receipt.